

## Doing Business in Brazil

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EDC, 151 O'Connor St., 2<sup>nd</sup> Floor Lounge



Hilary Esmonde-White  
Deputy Director  
Brazil  
Latin America & Caribbean Commercial Relations  
Department of Foreign Affairs and International Trade

Ms. Esmonde-White joined the Department of Foreign Affairs and International Trade in April 2004. Her first assignment was with the Invest in Canada Bureau where she was responsible for the attraction of foreign investment from Latin America and the Caribbean –in particular priority markets Brazil and Mexico. In 2006, she joined the Brazil team of the Latin America & Caribbean Commercial Relations Division where she is now the Deputy Director responsible for bilateral commercial relations between Canada and Brazil.

Prior to joining DFAIT, she worked in Ottawa as a consultant on market research to DFAIT and to the U.S. Commercial Service. She also worked with the Australian High Commission as Research Officer.

Prior to moving to Canada in 1994, Ms. Esmonde-White was employed in the commercial section of the Brazilian Embassy in Washington D.C. where she was responsible for investment attraction and technology transfer. Ms. Esmonde-White also worked with law firms in Washington D.C. in various capacities, including as an international trade analyst representing Brazilian interests in the U.S.

She obtained her Masters Degree in International Economics and Latin American Studies, with a focus on Brazil, from the Paul A. Nitze School of Advanced International Studies (SAIS), The Johns Hopkins University, Washington D.C. in 1985. While at SAIS she also obtained proficiency in Portuguese and was awarded an internship to work with a Brazilian company in Sao Paulo by the Center of Brazilian Studies.

Since then, she has travelled to Brazil many times and has had the good fortune to visit most regions of the country.

She currently lives in Ottawa, Ontario, Canada.