

Ottawa Fact Sheet - January 2009

All figures quoted in \$ Cdn

EMPLOYMENT/TECHNOLOGY

Unemployment Rates January 2009 (StatsCan) Monthly, Seasonally Adjusted

National	7.2% (December 6.6%)
Provincial	8.0% (December 7.2%)
Local (3-month moving avg)	4.7% (December 4.5%)

Local Employment Outlook (Manpower Inc. Survey 1st Quarter 2009)

Plan to hire:	15%
Plan to layoff:	12%
No change:	72%
Not sure:	1%

Overall Employment in Ottawa-Gatineau (StatsCan)

January 2009	670,500
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High Tech Workers in Ottawa-Gatineau (OCRI)

[January 2009 Disclosed](#) 79,132

January 2008 Disclosed 81,910

HT Companies in Ottawa-Gatineau (OCRI)

[January 2009 Disclosed](#) 1,850

January 2008 Disclosed 1,819

HOUSING/REAL ESTATE/CONSTRUCTION

Overall New Home Starts in Ottawa (CMHC)

December 2008 (Unadjusted)	471
December 2007 (Unadjusted)	445

Value of Building Permits (StatsCan)

Ottawa-Gatineau (ON/QC)	\$132.3 million
December 2008 (adjusted)	

Average Sale Price (Ottawa Real Estate Board)

January 2009	\$288,105
Units Sold in January 2009	530
January 2008	\$284,340

Units Sold in January 2008 652

Office Vacancy Rate (Cushman & Wakefield Lepage)

Q4 2008 6.5%

VENTURE CAPITAL/FUNDING

Venture Capital Investment (Revised, OCN)

1999: \$274M
2000: \$1.3B
2001: \$921M
2002: \$734M
2003: \$241.71M
2004: \$189.58M
2005: \$359.40M
2006: \$266.10M
2007: \$184.45M
2008: \$130.21M

Recent Venture Capital Investments

Q1 2008

VolPShield Systems	\$6.0 million
Sidense Corp	\$6.0 million
Distil Interactive	\$1.5 million
Kleer Semiconductor	\$28.76 million
GridIron Software	\$0.53 million

Q2 2008

Nakina Systems	\$1.2 million
Zeligsoft Inc	\$5.0 million
Impath Networks	\$3.0 million

Q3 2008

Cyrium Technologies	\$15.0 million
Diablo Technologies	\$15.0 million
MODASolutions	\$12 million
Jennerex Biotherapeutics	\$8.3 million

Q4 2008

dna13 Inc	\$2.8 million
BTI Photonics	\$15 million
Embotics	\$4.0 million
Espial	\$0.52 million
Overlay.tv	\$4.6 million

[Click here](#) for a detailed list of 2008 funding in the NCR

CONTRACTS

Orezone wraps up \$20M financing portion of IAMGOLD buyout (Ottawa Business Journal, 5/01/2009)

Orezone Resources Inc. (TSX:OZN) has wrapped up one part of a previously announced deal with Toronto's IAMGOLD Corp., with the latter now owning 16.6 per cent of Orezone's shares.

OFI's \$42M sale completed (Ottawa Business Journal, 5/01/2009)

OFI Income Fund (TSX:OFB.UN) has wrapped up its \$42.4-million sale to the Canadian arm of Pennsylvania's CertainTeed Insulation.

Wi-Sys targeted in \$2.1M deal (Ottawa Business Journal Staff, 5/01/2009)

GPS technology maker Wi-Sys Communications Inc. has been bought by Chicago's PCTEL Inc. (NASDAQ:PCTI) for \$2.1 million.

Melkior picks up more mining claims in northern Ontario (Ottawa Business Journal, 06/01/2009)

Melkior Resources Inc. has bought a full interest in a northern Ontario property near one of its existing

projects and is getting ready to survey another one of its nickel properties.

IPeak wins Ontario funding (Ottawa Business Journal, 06/01/2009)

Ottawa's IPeak Networks has been selected as one of eight Ontario high-tech firms to receive funding from new initiative by the Ontario government.

Sidense secures Sigma's systems (Ottawa Business Journal, 06/01/2009)

Sidense has been chosen to provide its programmable memory chip designs to multimedia entertainment technology company Sigma Designs (NASDAQ:SIGM), the Ottawa-based company.

Corel puts its WinDVD software into Acer laptops (Ottawa Business Journal, 8/01/2009)

Corel Corp. (TSX: CRE) has scored a partnership deal with Taiwanese laptop giant Acer Inc. (TPE: 2353) to bundle the Ottawa-based firm's DVD software with Acer's notebook computers.

TD Ameritrade buys thinkorswim (Ottawa Business Journal, 8/01/2009)

TD Ameritrade (NASDAQ:AMTD) announced that it has acquired fellow brokerage firm thinkorswim (NASDAQ:SWIM), based in Chicago, for \$606 million in cash and stock.

IDC scores \$770,000 in contracts for decoder technology (Ottawa Business Journal, 9/01/ 2009)

International Datacasting Corp. (TSX:IDC) has won new contracts to supply satellite encryption and decryption products through its partnership with global Internet protocol (IP) company Irdeto Access.

Mxi powers Pratt & Whitney engine maintenance tracking (Ottawa Business Journal, 13/01/2009)

Building on previous 2008 deals with Air Canada, Qantas and Boeing, Mxi Technologies announced Tuesday that Pratt & Whitney has chosen its Maintenix software as an aircraft engine support tool.

Pachira to represent Panavision in IP licensing deals (Ottawa Business Journal, 13/01/2009)

Pachira IP has signed an agreement to exclusively represent a New York-based semiconductor company in its licensing deals.

N-able powers up with APC partnership (Ottawa Business Journal, 13/01/2009)

N-able Technologies had added a Schneider Electric subsidiary to its roster of partners, integrating N-able's managed services solution with American Power Conversion (APC)'s power and cooling products.

BMO buys AIG's Canadian arm (Ottawa Business Journal, 13/01/2009)

Bank of Montreal will acquire American International Group Inc.'s Canadian life insurance wing for \$375 million in cash, media reports said Tuesday.

Seprotech switches gears with new DND deal (Ottawa Business Journal, 15/01/2009)

Seprotech Systems Inc. (TSX-V:SET) has won a standing offer contract to provide support for the Department of National Defence's water purification systems, worth at least \$2.5 million with the option to extend the contract.

SolaCom wins U.S. air traffic deal (Ottawa Business Journal, 15/01/2009)

SolaCom Technologies, an Ottawa-based communications company, announced that its Liberty-STAR voice communication control system (VCCS) will be installed in three U.S. air traffic control (ATC) contract towers in Joplin, Mo., Conroe, Texas and Jackson County, Ore.

Wi-LAN kicks off 2009 with Samsung deal (Ottawa Business Journal, 15/01/2009)

Wi-LAN Inc. (TSX:WIN) has picked up global giant Samsung Electronics Co. Ltd. as its first customer of the new year.

Wi-LAN licenses Korea's third-largest wireless manufacturer (Ottawa Business Journal, 19/01/2009)

Wi-LAN Inc. (TSX:WIN) has inked a new deal with Korea's Pantech & Curitel Communications Inc., adding yet another large handset maker to its list of wireless licensees.

EION partner banks deals in Nigeria (Ottawa Business Journal, 20/01/2009)

Broadband wireless technology maker EION has won several new contracts with Nigerian banks through one of its partners.

SiGe tracks success with Finnish GPS products company (Ottawa Business Journal, 20/01/2009)

SiGe Semiconductor's integrated circuit has been chosen by a Finnish maker of global positioning system (GPS) products to help create a reference design solution that could ease the adoption of navigational technology in digital cameras, laptops and personal media players.

NAV Canada air traffic system fans out in U.K. (Ottawa Business Journal, 21/01/2009)

An air traffic control system pioneered by NAV Canada will expand to three more control towers in the United Kingdom.

Intelcan installs system in South Korea (Ottawa Business Journal, 21/01/2009)

Airport infrastructure solutions provider Intelcan has installed a radar system in the southern part of South Korea that will provide data to two of the country's main air traffic control centres.

Enablence technology to support Aruba's first-ever optical Internet network (Ottawa Business Journal, 21/01/2009)

Enablence Technologies Inc. (TSX-V:ENA) is bringing its optical Internet network solution to a sunnier climate, with the announcement of a deal with Aruba's national telecommunications services provider.

CRYPTOCARD wins exclusive deal with U.K.'s second-largest telecom network (Ottawa Business Journal, 22/01/2009)

CRYPTOCARD has scooped up another major partner for its authentication technology, announcing Thursday its pact with a Virgin Media Group subsidiary just a few months after scoring a partnership with Dell.

Embedded Access to help further Freescale ambition (Ottawa Business Journal, 22/01/2009)

Ottawa's Embedded Access is supporting Austin, Texas-based Freescale Semiconductor in its quest to advance the development of embedded systems.

NAV Canada deploys surveillance coverage over Hudson Bay (Ottawa Business Journal, 22/01/2009)

Airplanes flying over Hudson Bay used to encounter a 'black hole' of surveillance coverage. But as of Jan. 15, they will no longer be able to enter that area on the sly.

Kinbauri increases gold resource estimates at El Valle (Ottawa Business Journal, 22/01/2009)

Junior mining firm Kinbauri Gold Corp has upped its gold and copper resource estimates for its property in northwestern Spain and has high hopes for more discoveries.

IDC partners with Mexico banking group (Ottawa Business Journal, 23/01/2009)

Ottawa's International Datacasting Corp. (IDC) (TSX:IDC) will provide corporate training and digital signage to Grupo Financiero Banorte, which is one of Mexico's largest financial institutions, IDC said in a statement Wednesday.

March Networks secures deal with BNP Paribas subsidiary (Ottawa Business Journal, 23/01/2009)

The Italian arm of one of Europe's largest banks has chosen March Networks (TSX:MN)'s digital video surveillance system for its network of more than 850 retail banking branches.

DragonWave to support Nigeria's wireless wave (Ottawa Business Journal, 27/01/2009)

DragonWave Inc. (TSX:DWI) has won a deal to install its wireless Ethernet technology in Nigeria, the second local company in as many weeks to deploy a wireless communications solution in the growing African country.

Nextanalytics tech to reach India (Ottawa Business Journal, 27/01/2009)

Manotick's Nextanalytics has teamed up with an Atlanta-based reseller to bundle their business analytics technology.

Sitebrand and vdoLife team up to get personal with customers (Ottawa Business Journal, 27/01/2009)

Two Ottawa companies focused on personalizing websites and making them more interactive are combining their technology in a new strategic alliance that promises more targeted online marketing.

Mitel and IBM cross-license tech (Ottawa Business Journal, 28/01/2009)

Mitel has signed a cross-licensing agreement with IBM (NYSE:IBM) that will allow both companies to use patents covering unified communications technology.

Seprotech boosts Q1 sales, concludes acquisition (Ottawa Business Journal, 28/01/2009)

Seprotech Systems Inc. (TSX-V:SET) had a busy start to the year as it posted a 43-per-cent jump in revenues and avoided sliding into a loss in its first quarter, along with completing its acquisition of a Milton, Ont. rival.

MOSAID racks up more wireless deals (Ottawa Business Journal, 29/01/2009)

MOSAID Technologies Inc. (TSX:MSD) is gaining momentum for its wireless patent portfolio with the announcement of several licence agreements in Asia and the United States.

Kinaxis flying high with Lockheed deal (Ottawa Business Journal, 29/01/2009)

Kinaxis has scored another high-profile customer for its supply chain management solution, this time Lockheed Martin Aeronautics Co., which will use Kinaxis RapidResponse to manage its "highly complex" military aircraft development operations.

WorldReach wins fourth deal with U.K. government (Ottawa Business Journal, 29/01/2009)

WorldReach Software has been chosen by the United Kingdom's Foreign and Commonwealth Office (FCO) for a new emergency travel document program, marking the Ottawa-based company's fourth deal with the consular office.

EION expands wireless coverage in populous Indian state (Ottawa Business Journal, 29/01/2009)

EION Wireless is providing its technology to broaden the wireless network for Gujarat State in India, a region that encompasses more than 196,000 square kilometres.

IDC and PBS sign high-definition deal (Ottawa Business Journal, 30/01/2009)

PBS is going high-definition, with the help of local satellite services company International Datacasting Corp.

EDUCATION

Students to strut their stuff for startups at TheCodeFactory event (Ottawa Business Journal, 29/01/2009)

TheCodeFactory will host a technology 'show-and-tell' on Monday called Students and Startups, which founder Ian Graham hopes will spark some tech hiring later in the year.

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