

Ottawa Fact Sheet - November-December 2009

All figures quoted in \$ Cdn

IN OTTAWA

Ottawa continues to weather the present global problems well, with its unemployment rate

November saw OCRI making a fruitful trip to China. The trip was planned around the Beijing ZhongGuanCun Forum 2009, the third annual forum hosted by the ZhongGuanCun Science Park, the earliest and largest science park in China and birthplace to some of the most successful Chinese technology companies such as Lenovo. I was invited to be a keynote speaker as well as the moderator for a panel. The theme was sustainable development and low carbon economy. From the talks it was obvious that China and Beijing are serious about the green development with low carbon economy being the buzz phrase in China. My talk outlined how Ottawa was a model for moving to a low carbon economy with its increasing development of clean technologies and the movement of its ICT companies to environmentally friendly development and the provision of applications that contribute to low carbon consumption.

OCRI also continued to nurture developing relationships in Beijing. Of greatest significance was an agreement between the Torch High Tech Industry Development Centre, Ministry of Science and Technology (together with the Chinese Association of Technology Entrepreneurs) and OCRI to work together on the development of programs to facilitate the investment of Chinese companies into North America. Discussions were also held with the Chinese Association of Mayors, Beijing Association of Science and Technology, Beijing Investment Promotion Bureau, China Academy of Building Research (CABR) and the Harmony Foundation of Canada. Activities with all these organizations are being planned and will be followed up in the New Year.

The success of this part of the mission was evidenced by immediate visits to Ottawa of Beijing Investment Promotion Bureau for discussions on leveraging the Beijing/Ottawa sister city relationship to facilitate the investment by Beijing tech companies in Ottawa and of CABR to investigate smart building technologies in the Ottawa region as well as visit several LEED® and Net-Zero energy efficient buildings.

In Chongqing, OCRI followed up on recent activities related to the potential for the application of Ottawa clean technologies in the Chongqing region as well as the potential for investment in Ottawa low carbon companies. Our Consulate set up an excellent program, again with near immediate results: connection with Chongqing Development and Reform Commission (the most powerful economic development policy maker and administrative body) was established; a major investment opportunity was identified; OCRI hosted a Wilfred Laurier-led (they have a Chongqing office) study tour of Chongqing Science and Technology Commission on the development and support of knowledge-based industries; and Chongqing Foreign Trade and Economic Relations Commission wants to further follow up on their investment mission to Ottawa in August.

Our busy trip ended in Shanghai. As in Beijing, we are working with our partners, the CHJ Hi-Tech Park in Shanghai, to facilitate the investment of technology companies in North America. Agreement was reached to begin working level discussions based around OCRI's Entrepreneurship and Accelerator activities. We also visited our Consulate for a mutual update and planned activity around the Canadian Pavilion at the World Expo 2010 in Shanghai.

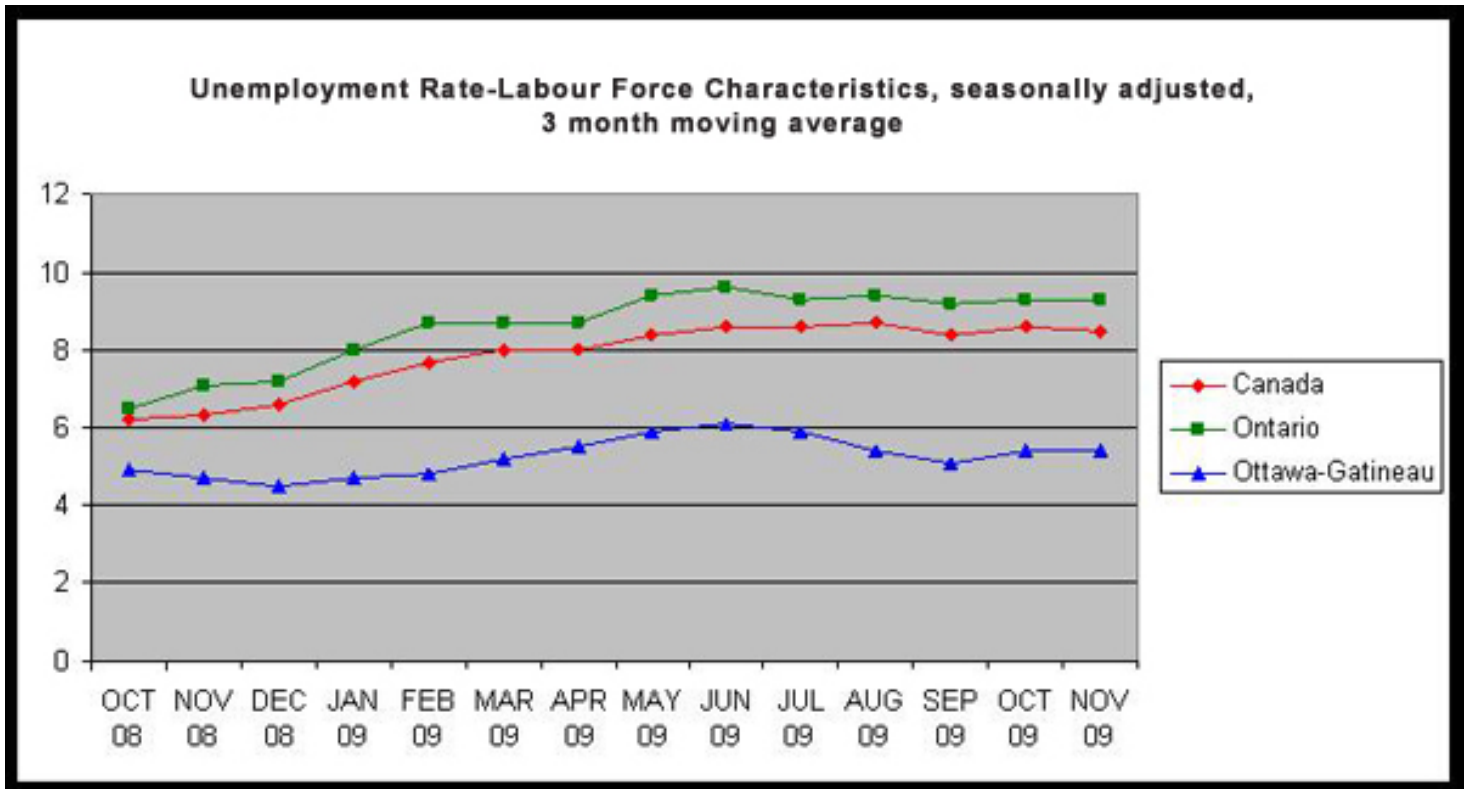
The visit by Prime Minister Harper to China in early December will only help to accelerate our growing activities and relationships in the region.



Michael Darch
Executive Director

EMPLOYMENT/TECHNOLOGY

Unemployment Rates October 2008-November 2009
(StatsCan) Monthly, Seasonally Adjusted



Unemployment Rates October and
November 2009
(StatsCan) Monthly, Seasonally Adjusted

Local Employment Outlook
(Manpower Inc. Survey 4th Quarter 2009)

National	Oct 8.6% / Nov 8.5%
Provincial	Oct 9.3% / Nov 9.3%
Local (3-month moving avg)	Oct 5.4% / Nov 5.4%

Plan to hire:	18%
Plan to layoff:	13%
No change:	67%
Not sure:	2%

Overall Employment in Ottawa-Gatineau
(StatsCan)

October 2009	668,300
November 2009	667,200

HT Companies in Ottawa-Gatineau (OCRI)
1,850

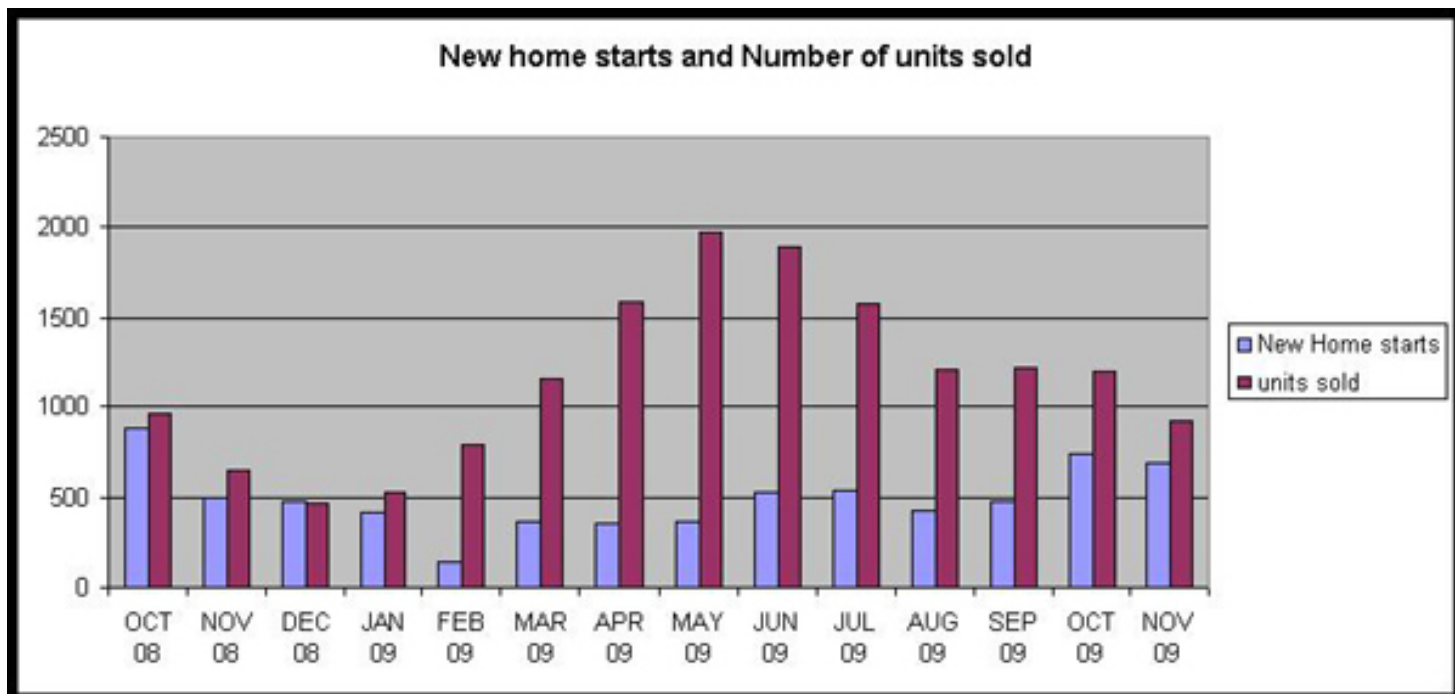
High Tech Workers in Ottawa-Gatineau (OCRI)

<u>January 2009 Disclosed</u>	79,132
January 2008 Disclosed	81,910

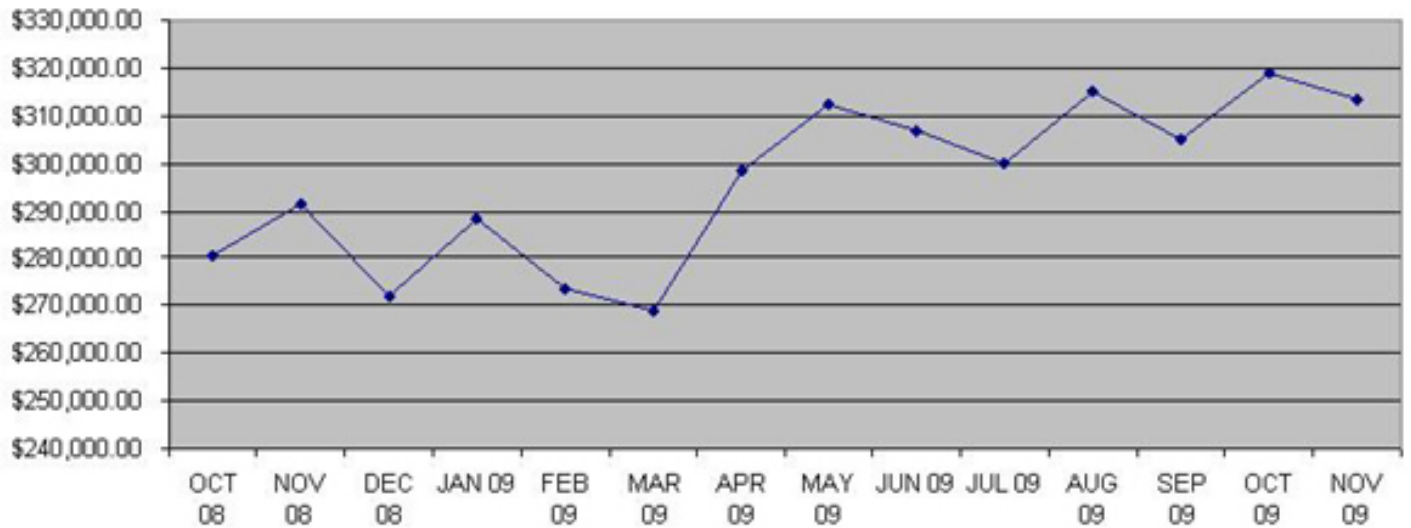
January 2009 Disclosed

January 2008 Disclosed 1,819

HOUSING/REAL ESTATE/CONSTRUCTION



Average Sale Price



Overall New Home Starts in Ottawa (CMHC)

October 2009 (Unadjusted)	740
November 2009 (Unadjusted)	688
October 2008 (Unadjusted)	884
November 2008 (Unadjusted)	492

Value of Building Permits (StatsCan)

Ottawa-Gatineau (ON/QC)	
September 2009 (adjusted)	\$189.4 million
October 2009 (adjusted)	\$190.8 million

Average Sale Price (Ottawa Real Estate Board)

October 2009	\$318,655
Units Sold in October 2009	1,202
November 2009	\$313,370
Units Sold in November 2009	916
October 2008	\$280,470
Units Sold in October 2008	961
November 2008	\$291,441
Units Sold in November 2008	646
Office Vacancy Rate (Cushman & Wakefield Lepage)	
Q3 2009	7.2%

VENTURE CAPITAL/FUNDING

Venture Capital Investment (Revised, OCRI)

1999:	\$274M
2000:	\$1.3B
2001:	\$921M
2002:	\$734M
2003:	\$241.71M
2004:	\$189.58M
2005:	\$359.40M
2006:	\$266.10M
2007:	\$184.45M
2008:	\$130.21M
2009:	\$33.46M

Recent Venture Capital Investments

Q1 2009	
OneChip Photonics	\$23.86
Q2 2009	
HighRoads	\$3.67
Q3 2009	
Jennerex Biotherapeutics	\$5.93

[Click here](#) for a detailed list of 2009 funding in the NCR

AWARDS AND ANNOUCEMENTS

Algonquin nabs \$2.3M in research dollars *Ottawa Business Journal* (11/27/09)

The province drafted a sizable cheque on Friday for applied research at Algonquin College, granting the school \$2.3 million under the Ontario government's college and community innovation program.

Mobile entrepreneur takes prize at Startup Boot Camp *Ottawa Business Journal* (11/03/09)

Mr. Hall was among dozens of participants involved in the event organized by The Ottawa Network, which took place Oct. 23-25 at the Telfer School of Management's EMBA Leadership Centre downtown. When the dust settled Sunday evening after 48 intensive hours of furious brainstorming and collaboration, his venture, Cambrian Mobile CDN, was named the winner by a five-person judging panel of angel investors and VCs.

Dragon's company heats up Ottawa scene with local expansion *Ottawa Business Journal* (11/23/09)

Mr. Herjavec, who's one of the five stars of the hit CBC show and was featured in OBJ's "Pitch the Dragons" competition at the 2009 Ottawa Business Summit, says the Toronto-based The Herjavec Group was keen to grow in Ottawa because of the oft-praised strong local workforce.

Dragons for a day *Ottawa Business Journal* (12/09/09)

"These guys are being trained to be executives," said the man behind Ottawa's Lead To Win program, administered by Ontario's Talent First Network. The current phase of the program aims to guide a select group of fledgling technology companies through the initial development stages.

Ottawa firms receiving 'fair share' of fed research grants *Ottawa Business Journal* (10/16/09)

Ottawa-area companies pulled in 10 per cent, or more than \$14 million, of all the grants and contributions handed out by the National Research Council Canada in the most recent quarter, according to data analysed by OBJ.

Top local grants and contributions:

- \$1,500,00 - SiGe Semiconductor Inc. (6/09/09)
- \$669,000 - Kaben Wireless Silicon Inc. (03/11/09)
- \$643,895 - Annidis Health Systems Corp. (06/09/09)
- \$620,836 - Axentra Corp. (03/11/09)
- \$564,106 - Titus Labs Inc. (03/11/09)
- \$499,000 - Les Entreprises Norleaf Networks Inc. (06/16/09)
- \$487,000 - Pacific Safety Products Inc. (02/23/09)
- \$485,000 - Multicorpora R & amp;D Inc. (06/12/09)
- \$439,143 - Scintrex Trace Corp. (05/14/09)
- \$416,403 - Braebon Medical Corp. (03/04/09)
- \$350,000 - Intelpath Inc. (06/08/09)
- \$350,000 - Larus Technologies Corp. (02/23/09)
- \$350,000 - Onlogics Inc. (06/08/09)
- \$350,000 - Viscore Technologies Inc. (06/22/09)
- \$342,000 - Crank Software Inc. (03/16/09)
- \$341,000 - Hegyi Geomatics International Inc. (04/08/09)
- \$328,200 - Healthcraft Products Inc. (02/23/09)
- \$335,000 - Amika Mobile Corp. (06/10/09)
- \$325,011 - Rove Mobile Inc. (06/16/09)

CONTRACTS

AECOM-Delcan to lead interprovincial bridge EA *Ottawa Business Journal (10/20/09)*

The National Capital Commission has announced that consulting engineering co-enterprise AECOM-Delcan have been awarded a contract for an environmental assessment study to identify Ottawa's next interprovincial crossing.

Aecon awarded \$25.8M provincial contract to expand Highway 7 *Ottawa Business Journal (12/07/09)*

Aecon Group Inc. (TSX:ARE) announced Monday it was awarded a \$25.8-million contract by the Ontario Ministry of Transportation to expand Highway 7 near Ottawa.

Bridgewater lands first major LTE deal *Ottawa Business Journal (12/14/09)*

Bridgewater Systems (TSX:BWC) has scored a major deal with U.S.-based MetroPCS Communications Inc. to support the latter's soon-to-be-launched long-term evolution, or LTE, broadband services, Bridgewater announced Monday.

Calian adds special dividend following strong earnings report; wins \$39M space deal *Ottawa Business Journal (11/12/09)*

Calian followed up the positive earnings report with more good news in a separate release announcing that the SED segment has finalized and executed a \$39-million contract with the European Space Agency.

Calian wins \$70M in contract renewals *Ottawa Business Journal (12/02/09)*

Calian Technologies Ltd. (TSX:CTY) has won contract renewals with the military and Canadian Space Agency, worth approximately \$70 million in total.

Conestoga-Rovers awarded Hawkesbury clean-up contract *Ottawa Business Journal (11/13/09)*

An Ottawa-based engineering and environmental consulting company has won an \$854,000 contract to design the clean up of an industrial waste site in eastern Ontario, the provincial government announced Thursday.

Dalcon wins \$2.7M child care centre construction contract *Ottawa Business Journal (10/19/09)*

City officials officially broke ground Monday on a 5,500-square-foot child care centre that will be built on municipally owned land off Merivale Road.

The city awarded the \$2.7-million contract to Dalcon Enterprises Inc., according to city spokesperson Barre Campbell.

DragonWave debuts on Nasdaq *Ottawa Business Journal (10/16/09)*

Ottawa's DragonWave Inc. (TSX:DWI) launched its shares on the technology-heavy Nasdaq exchange Thursday, with the initial offering expected to pull in US\$130 million.

DragonWave and Videotron join forces *Ottawa Business Journal (11/02/09)*

DragonWave Inc. (TSX:DWI) has signed a deal with Quebecor-owned Videotron to deliver high-capacity backhaul for its HSPA network.

Enablence wins two new contracts *Ottawa Business Journal (11/06/09)*

Enablence Technologies Inc. (TSX-V:ENA) has won two new U.S. contracts valued at \$1.4 million.

UPDATE: Espial wins Dutch, U.S. deals *Ottawa Business Journal (11/12/09)*

Espial Group Inc. (TSX:ESP) has announced fresh deals with Dutch telecommunications operators Tele2 Netherlands and through U.S. partner Power & amp; Telephone Supply Co., just days after another win at home.

UPDATE: Graydex, Thomas Cavanagh Construction, win Hazeldean Road stimulus contracts *Ottawa Business Journal (11/06/09)*

The \$21.25-million contract for first phase, running from the Carp River to just west of Iber Road, was awarded to Stittsville-based Thomas Cavanagh Construction Ltd. Graydex Ottawa won the \$16.9-million contract for the

second phase, which runs from Iber Road to Carp Road.

Motorola lands \$25M DND standing offer *Ottawa Business Journal (11/12/09)*

The Ottawa office of Motorola Canada Ltd. has won a purchasing agreement with the Department of National Defence to supply up to \$25 million worth of radio communications equipment, federal notices show.

Nortel sells certain assets to Hitachi for US\$10M *Ottawa Business Journal (10/26/09)*

Insolvent Nortel Networks announced Monday that it is selling a portfolio of next-generation packet core network component assets to Hitachi for US\$10 million

Ciena wins bid for Nortel's optical unit, offers jobs to 2,000 employees *Ottawa Business Journal (11/23/09)*

Ciena Corp. (NASDAQ:CIEN) announced Monday it will offer jobs to at least 2,000 Nortel employees after it won a three-day auction for the bankrupt Canadian company's optical and Ethernet business units.

UPDATE 2: Nortel sells GSM business to Ericsson and Kapsch for US\$103M *Ottawa Business Journal (11/25/09)*

Nortel Networks Corp. has chosen Ericsson and Kapsch as the two winning bidders that will jointly purchase its GSM and GSM-R businesses for US\$103 million in cash, in an overnight auction.

OSI wins \$1.8M in U.S. military R & D deals *Ottawa Business Journal (12/07/09)*

OSI Geospatial Inc. (TSX:OSI) has won \$1.8 million in research and development contracts from the U.S. military, the company announced Monday.

OSI Geospatial Inc. granted U.S. Army contract worth \$5.7M *Ottawa Business Journal (12/10/09)*

The U.S. army has awarded contracts worth \$5.7 million to OSI Geospatial Inc. (TSX:OSI), a Canadian company whose technology integrates live visual data with any combination of sensor data, imagery, maps and charts.

PCL awarded \$15M sole-sourced Cliff plant contract *Ottawa Business Journal (12/07/09)*

The federal department awarded PCL Constructors Canada a \$15-million sole-sourced contract to build a temporary boiler plant adjacent to the Cliff Plant, in the parking lot beside the Supreme Court, says Public Works spokesperson Nathalie Betote Akwa.

Pomerleau wins \$40.5M DND construction contract *Ottawa Business Journal (11/05/09)*

An Ottawa construction firm is scheduled to start construction this fall on a new 130,000-square-foot air mobility training centre in Trenton, government officials say.

TerraPro wins expanded canal contract *Ottawa Business Journal (11/24/09)*

A local firm has extended its relationship with the National Capital Commission after winning a contract, worth up to \$579,000, to manage the signs, trees and tents along the Rideau Canal Skateway.

Wind Works gets US\$1.5M loan for Ontario projects *Ottawa Business Journal (11/27/09)*

Wind Works Power Corp. has secured a US\$1.5-million loan help pay for the application fees for the power contracts for its nine Ontario wind energy projects.

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