

Ottawa Fact Sheet - December 2008

All figures quoted in \$ Cdn

EMPLOYMENT/TECHNOLOGY

Unemployment Rates November 2008 (StatsCan) Monthly, Seasonally Adjusted

National	6.3% (October 6.2%)
Provincial	7.1% (October 6.5%)
Local (3-month moving avg)	4.7% (October 4.9%)

Overall Employment in Ottawa-Gatineau (StatsCan)

November 2008	678,400
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High Tech Workers in Ottawa-Gatineau (OCRI)

January 2008 Disclosed	81,910
January 2007 Disclosed	79,466

Local Employment Outlook (Manpower Inc. Survey 1st Quarter 2009)

Plan to hire:	15%
Plan to layoff:	12%
No change:	72%
Not sure:	1%

HT Companies in Ottawa-Gatineau (OCRI)

January 2008 Disclosed	1,819
January 2007 Disclosed	1,803

HOUSING/REAL ESTATE/CONSTRUCTION

Overall New Home Starts in Ottawa (CMHC)

November 2008 (Unadjusted)	492
November 2007 (Unadjusted)	769

Value of Building Permits (StatsCan)

Ottawa-Gatineau (ON/QC)	\$280.5 million
October 2008 (adjusted)	

Average Sale Price (Ottawa Real Estate Board)

November 2008	\$291,441
Units Sold in November 2008	646
November 2007	\$270,723
Units Sold in November 2007	890

Office Vacancy Rate (Cushman & Wakefield Lepage)

Q3 2008	6.8%
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VENTURE CAPITAL/FUNDING

Venture Capital Investment (Revised, OCN)

1999:	\$274M
2000:	\$1.3B
2001:	\$921M
2002:	\$734M
2003:	\$241.71M
2004:	\$189.58M
2005:	\$359.40M
2006:	\$266.10M
2007:	\$184.45M
2008:	\$124.09M

Recent Venture Capital Investments

Q1 2008

VolPShield Systems	\$6.0 million
Sidense Corp	\$6.0 million
Distil Interactive	\$1.5 million
Kleer Semiconductor	\$28.76 million
GridIron Software	\$0.53 million

Q2 2008

Nakina Systems	\$1.2 million
Zeligsoft Inc	\$5.0 million
Impath Networks	\$3.0 million

Q3 2008

Cyrium Technologies	\$15.0 million
Diablo Technologies	\$15.0 million
MODASolutions	\$12 million
Jennerex Biotherapeutics	\$8.3 million

Q4 2008

dna13 Inc	\$2.8 million
BTI Photonics	\$15 million

[Embotics](#)

\$4.0 million

[Click here](#) for a detailed list of 2007 funding in the NCR

AWARDS

OCRI doles out life sciences awards (Ottawa Business Journal, 26/11/2008)

OCRI hosted the 15th Annual Life Sciences Achievement Awards Dinner last week, with several local innovators picking up hardware.

Dog's death leads to Dragons' Den berth (Ottawa Business Journal, 1/12/2008)

Ottawa entrepreneurs Mark Watson and Marc Appleby scored a \$500,000 venture capital deal on CBC's Dragons' Den Nov. 24 using little more than a fish, a plant, a bag of dirt . . . and a whole lot of business acumen. Their pitch for EcoTraction – an environmentally friendly volcanic soil touted as an alternative to sanding and salting winter roads – was to call their product a "miracle mineral" on the show.

CONTRACTS

University of Calgary envisions upgrade with new deal for Ottawa firm (Ottawa Business Journal, 17/11/2008)

The Envision Group has won a new \$2.3-million contract with the University of Calgary, adding on to a string of recent deals in Western Canada.

QNX system used in radios for U.S. military (Ottawa Business Journal, 17/11/2008)

QNX Software Systems' embedded operating system is being integrated into tactical radios used by the U.S. military.

SolaCom partnership to help emergency call centres in tech shift (Ottawa Business Journal, 18/11/2008)

Gatineau-based SolaCom, whose products enable communications regardless of network origin, said it has entered into a comprehensive testing and integration agreement with 911 Datamaster to provide next-generation 9-1-1 (NG9-1-1) interoperability and compatibility.

Tundra signs distribution agreement with Avnet Memec (Ottawa Business Journal, 18/11/2008)

Tundra Semiconductor Corp. is looking to strengthen its European presence with the announcement of a new distribution agreement with German firm Avnet Memec.

Corel draws up reseller deal with WYNIT (Ottawa Business Journal, 18/11/2008)

Corel Corp. has signed up a New York-based consumer electronics and computer peripherals distributor as its new partner for the U.S. and Canadian markets.

Kinaxis scores Pioneer deal in automotive market (Ottawa Business Journal, 18/11/2008)

Kinaxis's supply chain management solution has been chosen by Japanese electronics giant Pioneer Corp. to manage its mobile entertainment division, with the possibility of more deployments in other Pioneer businesses.

Plaintree's Triodetic wins \$2.8M 'crowning' deal (Ottawa Business Journal, 19/11/2008)

The Ottawa-based firm said its Triodetic division, which it acquired just this spring, has entered into a contract for the "engineering and manufacture of architectural details to complete the exterior design of a main building at the University of Texas Hospital Campus" in Houston, Texas.

CRYPTOCARD adds second partner in two weeks (Ottawa Business Journal, 19/11/2008)

CRYPTOCARD has teamed up with a Georgia security services and technology provider to secure the health-care industry.

NeuroLanguage tool to teach business as a second language (Ottawa Business Journal, 19/11/2008)

Ottawa's neuroLanguage Corp. has teamed up with BusinessWeek to launch a tool which uses business

news to teach intermediate and advanced English.

EllisDon scores \$62M federal design-build project (Ottawa Business Journal, 24/11/2008)

EllisDon Corp. will design and build a new Gloucester facility meant to alleviate a space shortage at Canada's national cryptologic agency, after recently winning a \$62-million contract.

March Networks to remotely manage Latin American bank's surveillance system (Ottawa Business Journal, 24/11/2008)

The company said an unnamed major financial institution in Mexico that is already using March's video management platform has also chosen its managed video network services to monitor and manage the surveillance system on an outsourced basis.

Nextanalytics signs OEM agreement with U.K. partner (Ottawa Business Journal, 24/11/2008)

Manotick-based Nextanalytics has partnered with a U.K.-based business intelligence provider to resell the local company's data analytics system.

Searidge technology chosen for Germany's second-largest cargo airport (Ottawa Business Journal, 25/11/2008)

Searidge Technologies Inc. has won a deal to provide its air traffic control system to Germany's Cologne Bonn Airport.

Paramount to take a bite out of the Big Apple (Ottawa Business Journal, 28/11/2008)

Paramount Gold and Silver Corp. will begin trading on a junior board for the New York Stock Exchange come Dec. 1.

MyFax giving away free service to non-profits through new partnership (Ottawa Business Journal, 3/12/2008)

MyFax said it has teamed up with a San Francisco-based company that works with non-profit organizations (NPOs) to provide its Internet fax service free or at a discount to qualifying groups.

Natural Convergence and CounterPath deliver new USB-based phone (Ottawa Business Journal, 4/12/2008)

Natural Convergence Inc. (NCI) is teaming up with Vancouver's CounterPath Corp. to offer a new USB-based telephone for mobile workers, the companies announced today.

Enablence scores Danish deal (Ottawa Business Journal, 4/12/2008)

Enablence Technologies Inc. has won a deal with a Danish broadband company to roll out its fibre-optic network to 50,000 homes.

Objectworld provides communications solution to Winnipeg firm (Ottawa Business Journal, 9/12/2008)

Objectworld Communications Corp. has won a deal to provide Winnipeg-based Payworks Payroll Services's 100 employees with a voice-over-Internet-protocol (VoIP) system.

Embotics secures \$4M (Ottawa Business Journal, 10/12/2008)

Embotics has raised \$4 million in an oversubscribed series-B financing round, which it plans on using to broaden its reach into its target markets of North America and Europe.

OSI turns up Miami heat with new risk assessment deal (Ottawa Business Journal, 11/12/2008)

The Ottawa-based company said its U.S. systems operations division has inked a deal valued at approximately US\$400,000 to provide an integrated vulnerability assessment (IVA) for the Port of Miami.

Zarlink chip design selected by California firm (Ottawa Business Journal, 12/12/2008)

Zarlink Semiconductor is providing its processor chip to Santa Clara, Calif.-based Aurora Networks Inc. to

meet strict certification requirements.

Allen-Vanguard blasts off with new \$15.3M deal for protective seats (Ottawa Business Journal, 15/12/2008)

The Ottawa-based company said it will be providing its Commander Blast Seats for the Stryker armoured combat vehicle through its partnership with the Canadian arm of General Dynamics Land Systems.

EDUCATION

Manufacturing solutions earn Ottawa companies funding (Ottawa Business Journal, 27/11/2008)

In a bid to bump up manufacturing innovation, a pair of Ottawa companies and Algonquin College have received funding to solve pressing commercial problems in manufacturing.

Precarn Inc., a not-for-profit technology promoter that is also based in Ottawa, provided \$2.5 million altogether to six companies across the country. Receiving \$500,000 of that funding is Neptec Design Group Ltd., who in conjunction with Algonquin College is creating a laser range finder for microsattellites.

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