

## Ottawa Fact Sheet - July 2007

All figures quoted in \$ Cdn

### EMPLOYMENT/TECHNOLOGY

#### Unemployment Rates June 2007 (StatsCan) Monthly, Seasonally Adjusted

National	6.1% (May 6.1%)
Provincial	6.5% (May 6.3%)
Local (3-month moving avg)	5.7% (May 5.5%)

#### Overall Employment in Ottawa-Gatineau (StatsCan)

June 2007	643,600
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#### High Tech Workers in Ottawa-Gatineau (OCRI)

<a href="#">January 2007 Disclosed</a>	79,466
January 2006 Disclosed	76,126

#### Local Employment Outlook (Manpower Inc. Survey 3rd Quarter 2007)

Plan to hire:	37%
Plan to layoff:	3%
No change:	55%
Not sure:	5%

#### HT Companies in Ottawa-Gatineau (OCRI)

<a href="#">January 2007 Disclosed</a>	1,803
January 2006 Disclosed	1,811

### HOUSING/REAL ESTATE/CONSTRUCTION

#### Overall New Home Starts in Ottawa (CMHC)

June 2007 (Unadjusted)	576
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#### Average Sale Price (Ottawa Real Estate Board)

June 2007	\$279,429
Units Sold in June 2007	1,651

#### Value of Building Permits (StatsCan)

Ottawa-Gatineau (ON/QC)	\$198.9 million
May 2007 (adjusted)	

#### Office Vacancy Rate (Cushman & Wakefield Lepage)

Q2 2007- 5.5 %

### VENTURE CAPITAL/FUNDING

#### Venture Capital Investment (Revised, OCN)

1999: \$274M
2000: \$1.3B
2001: \$921M
2002: \$734M
2003: \$241.71M
2004: \$189.58M
2005: \$359.40M
2006: \$246.65M
2007: \$71.9M

#### Recent Venture Capital Investments

##### Q1 2007

<a href="#">Trigence Corp.</a>	\$8.0 million
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##### Q2 2007

<a href="#">Epocal</a>	\$35.5 million
<a href="#">SiGe Semiconductor</a>	\$21.2 million
<a href="#">dna13 Inc</a>	\$5.0 million
<a href="#">Distil Interactive</a>	\$2.2 million

[Click here](#) for a detailed list of 2007 funding in the NCR

## AWARDS

### **Ottawa ranked 109th out of 143 major cities in terms of affordability (Ottawa Business Journal, 06/18/2007)**

It is still the least costly of the biggest cities in Canada and is one of the cheapest places to live in the world. Mercer Human Resource Consulting's annual cost of living survey, which uses New York City as the base city with 100 points, indicated that Ottawa scored 72.3 points as of March, 2007.

## CONTRACTS

### **RAM Telecom partners with Calgary firm to provide network for oil (Ottawa Business Journal, 06/27/2007)**

RAM Telecom Inc. is partnering with Calgary's Global Energy Services Ltd. to provide the communications network for a major North American oil and gas company, a deal which could see joint revenues of \$2 million per year for the two companies.

### **Liquid Computing partners with Scali for high-performance integrated solution (Ottawa Business Journal, 06/27/2007)**

Liquid Computing and cluster management solutions maker Scali are partnering to offer Scali's message passing interface (MPI) product on the LiquidIQ high performance computing server.

### **Zarlink to buy Austin-based voice tech company (Ottawa Business Journal, 06/27/2007)**

Zarlink Semiconductor Inc. has agreed to buy Texas-based Legerity Holdings Inc. in a \$134.5 million US deal, allowing the Ottawa company to expand in the voice communications equipment market.

### **EMS to expand SATCOM business with acquisition of Australian company (Ottawa Business Journal, 06/27/2007)**

EMS SATCOM's parent company has agreed to buy an Australian satellite company for \$5.7 million US, as part of its strategy to build on the strength of its Ottawa-based business.

### **Mosaid Technologies Inc. licenses memory products portfolio to Taiwanese company (Ottawa Business Journal, 06/20/2007)**

The Ottawa-based intellectual property company said Etron Technology Inc., a designer and supplier of random access memory and system-on-chip semiconductor products, has licensed the portfolio for five years.

### **Third Brigade to provide managed security services to Bell Canada (Ottawa Business Journal, 06/19/2007)**

Security software company Third Brigade has won a contract with Bell Canada to provide its managed security services for banks, brokerage firms, insurance and mutual fund companies, as well as other financial services companies.

### **Veritaaq wins \$15M-worth of contracts with DND (Ottawa Business Journal, 06/18/2007)**

IT consulting firm Veritaaq has won two large contracts with the Canadian Forces valued at a total of approximately \$15 million and has opened a new office in Toronto.

### **Adobe to add 70 more workers in Ottawa (Ottawa Business Journal, 06/15/2007)**

Adobe Systems has said it is expecting to hire 70 new local employees to deal with customer-service needs for its new LiveCycle Enterprise Suite, after posting a 24-per-cent increase in second-quarter profits.

### **DataJungle's Matrix platform selected by U.S. medical tech company (Ottawa Business Journal, 06/15/2007)**

Dashboarding software company DataJungle has had its Matrix solution selected by brain monitoring technology maker Aspect Medical Systems.

**Two Ottawa companies chosen for provincial medical tech program (Ottawa Business Journal, 06/15/2007)**

Two Ottawa companies (Best Medical Canada & Gesture Tek Inc.) have launched new programs as part of a province-wide program to stimulate growth in Ontario's medical and assistive technologies industry.

**Ciel and Telesat awarded 12 satellite licenses (Ottawa Business Journal, 06/14/2007)**

Two Ottawa-based satellite companies have been awarded a total of 12 licenses by the federal government to launch new satellites to improve broadcasting and telecommunications services to Canadian entrepreneurs and customers.

**Mobile Knowledge wins contracts with Niagara, NYC taxi companies (Ottawa Business Journal, 06/14/2007)**

GPS and wireless communications technology maker Mobile Knowledge Corp. is providing its dispatch equipment to a Niagara-area taxi company with a fleet of 60 vehicles. The company also recently announced an order of 5,000 units for its rear-seat Passenger Information Monitors (PIMs) and Series 2000 driver interface product from the City of New York.

**Ramius' community software selected by Compuware (Ottawa Business Journal, 06/13/2007)**

Ottawa-based Ramius Corporation's community software has been selected by Compuware Corporation to power its global partner network.

**Halogen wins three new clients for performance management software (Ottawa Business Journal, 06/12/2007)**

Ottawa-based Halogen Software Inc. has landed three new customers for its web-based employee performance and talent management software product (Carhartt Inc.; TU Group; Bermello, Ajamil & Partners)

**Telepin Software signs three contracts (06/2007)**

Telepin Software has recently began installation of switches and modules with Ericsson for Etisalat Egypt and ATM Mobilis. Telepin also recently won a multi-million dollar contract to deliver a complete turn key solution with Tunisia Telecom.

**SiGe Semiconductor announces expansion round of financing (Press Release, 06/2007)**

SiGe Semiconductor, a leading supplier of RF front-end solutions for wireless systems, announced it has raised US \$20 million in an expansion round of financing.

**Thermal Energy signs MOU with JBPV (National Capital SCAN, 06/2007)**

Thermal Energy International Inc. signs an MOU with Jiangnan Boilers and Pressure Vessels Company Ltd. (JBPV) to jointly develop, manufacture and market Thermal's energy recovery technology in China.

**Additional funding for Distil Interactive (National Capital SCAN, 06/2007)**

New media platform developer Distil Interactive receives \$2.2 million in funding from the GrowthWorks Canadian Fund to support product development.

**Seprotech Systems moves to mining (National Capital SCAN, 06/2007)**

Wastewater treatment systems maker Seprotech Systems Inc. secures a distribution agreement with British Columbia-based mining support equipment supplier Raymac Environmental Services, opening a channel that will help the Ottawa-based company enter the mining sector.

**March Networks develops Gautrain solution (National Capital SCAN, 06/2007)**

Video surveillance technology jointly developed by March Networks and Bombardier and integrated into the latter's transit security solution, is being deployed in 96 new Electrostar cars for the Gautrain Rapid Rail Link, currently under construction in South Africa.

**Med-Eng securing games (National Capital SCAN, 06/2007)**

Med-Eng Systems Inc. is supplying its PPE (personal protection equipment) technology to Brazilian security forces in connection with the Pan American Games.

**Primus opens green data centre (National Capital SCAN, 06/2007)**

Primus Telecommunications Canada Inc. opens a second Internet data centre in Ottawa to meet demand for its managed services.

**SiGe supplying Centrality (National Capital SCAN, 06/2007)**

SiGe Semiconductor secures a deal to supply GPS RF (radio frequency) front end receiver ICs to Redwood, Calif.-based Centrality Communications Inc.

**Kinaxis to supply solution for Mexican Facility (National Capital SCAN, 06/2007)**

Kinaxis Inc. wins a contract to supply its RapidResponse solution to Elcoteq SE. It will be deployed at the company's manufacturing facility in Monterrey, Mexico.

**BelAir Networks - first SLA signed (National Capital SCAN, 06/2007)**

BelAir Networks signs a service level agreement (SLA) with US Internet, making it the first wireless network equipment vendor to guarantee its installations maintain fast connection speeds and unbroken coverage for broadband hot zones.

**EDUCATION**

**MDS Nordion partnering with U of O to open \$2.2M R&D centre (Ottawa Business Journal, 06/04/2007)**

MDS Nordion and the University of Ottawa Heart Institute are partnering to establish a US \$2.2 million centre of excellence for molecular cardiac imaging research. The medical isotopes and radiopharmaceuticals maker will be putting capital and new specialized equipment into a research and development radiochemistry laboratory to support cardiology research.

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