

All figures quoted in \$ Cdn

**EMPLOYMENT/TECHNOLOGY**

**Unemployment Rates August 2007 (StatsCan)  
Monthly, Seasonally Adjusted**

National	6.0% (July 6.0%)
Provincial	6.4% (July 6.6%)
Local (3-month moving avg)	5.5% (July 5.6%)

**Overall Employment in Ottawa-Gatineau  
(StatsCan)**

July 2007	653,700
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**High Tech Workers in Ottawa-Gatineau (OCRI)**

<u>January 2007 Disclosed</u>	79,466
January 2006 Disclosed	76,126

**Local Employment Outlook  
(Manpower Inc. Survey 4th Quarter 2007)**

Plan to hire:	33%
Plan to layoff:	7%
No change:	57%
Not sure:	3%

**HT Companies in Ottawa-Gatineau (OCRI)**

<u>January 2007 Disclosed</u>	1,803
January 2006 Disclosed	1,811

**HOUSING/REAL ESTATE/CONSTRUCTION**

**Overall New Home Starts in Ottawa (CMHC)**

August 2007 (Unadjusted)	743
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**Value of Building Permits (StatsCan)**

Ottawa-Gatineau (ON/QC)	\$197.2 million
July 2007 (adjusted)	

**Average Sale Price (Ottawa Real Estate Board)**

August 2007	\$267,014
Units Sold in August 2007	1,316

**Office Vacancy Rate (Cushman & Wakefield  
Lepage)**

Q2 2007	5.5%
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**VENTURE CAPITAL/FUNDING**

**Venture Capital Investment (Revised, OCN)**

1999: \$274M
2000: \$1.3B
2001: \$921M
2002: \$734M
2003: \$241.71M
2004: \$189.58M
2005: \$359.40M
2006: \$266.10M*
2007: \$100.05M

**Recent Venture Capital Investments**

**Q1 2007**

<u>Trigence</u> Corp	\$8.0 million
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\* Revised figure - updated funding disclosures for seed rounds advanced in Q4 2006.

## Q2 2007

<a href="#">Epocal</a>	\$35.5 million
<a href="#">SiGe Semiconductor</a>	\$21.2 million
<a href="#">dna13 Inc.</a>	\$5.0 million
<a href="#">Distil Interactive</a>	\$2.2 million
<a href="#">Zeligsoft Inc.</a>	\$5.0 million

## Q3 2007

<a href="#">BTI Photonics</a>	\$12.5 million
<a href="#">Gridpoint Systems Inc.</a>	\$8.0 million
<a href="#">Pinpoint Selling</a>	\$2.5 million

[Click here](#) for a detailed list of 2007 funding in the NCR.

## CONTRACTS

### **Tundra buys new interconnect technology for \$15.4M (Ottawa Business Journal, 16/08/2007)**

Tundra Semiconductor Corp. has bought a new product from a global solutions and engineering services provider for \$15.4 million US, as part of a move to broaden its interconnect solutions portfolio.

### **NUVO wins \$2.6M contract with IP company (Ottawa Business Journal, 20/08/2007)**

NUVO Network Management Inc. has won a new \$2.6-million, five-year contract to manage the Internet networks and Internet-protocol (IP) phones of a large U.S.-based company.

### **Thermal Energy subsidiary wins \$3.75M contract with Fraser Papers (Ottawa Business Journal, 27/08/2007)**

Ottawa-based Thermal Energy International Inc. has signed up the first customer for its new green energy supply services program.

### **RAMTelecom wins \$1.3M contract to provide satellite and VoIP services (Ottawa Business Journal, 29/08/2007)**

Satellite services provider RAMTelecom has won a \$1.3-million contract to provide its products to the oil and gas sector in Alberta through one of its reseller companies.

### **DragonWave to break into European markets with new partnership (Ottawa Business Journal, 05/09/2007)**

Ottawa-based DragonWave Inc. is partnering with mobile broadband product maker NextWave Broadband Inc. to deliver DragonWave's AirPair and Horizon solutions to NextWave's customers.

### **Cognos pays \$339M for U.S. company (Ottawa Citizen, 06/09/2007)**

Cognos Inc. of Ottawa will pay \$339 million U.S. in cash for a U.S. firm to expand its business intelligence software lineup. The deal for Applix Inc. is the biggest takeover in Cognos' history and follows an explosion of bigger deals in the business intelligence software market.

### **OSI Geospatial wins deal with U.S. Navy (Ottawa Business Journal, 12/09/2007)**

Mapping software maker OSI Geospatial Inc. has won a \$550,000 US contract with the U.S. Navy.

**Mitel wins contract with North Dakota city (Ottawa Business Journal, 11/09/2007)**

Ottawa-based Mitel has won a \$487,000 contract to replace the telecommunications network of the City of Bismarck in North Dakota.

**Third Brigade product integrated into Trend Micro antivirus software (Ottawa Business Journal, 12/09/2007)**

Third Brigade's host intrusion protection software has been selected by major antivirus company Trend Micro Inc. to add to its corporate security solution.

**RAMTelecom reseller agreement (National Capital SCAN, 09/2007)**

RAMTelecom Inc. inks a three-year agreement with Orizon Mobile to resell its satellite broadband and Iridium mobile satellite offerings throughout Quebec.

**International Datacasting deal with CBS (National Capital SCAN, 09/2007)**

International Datacasting Corp. is selected by CBS-Westwood One to overhaul the major-market broadcaster's network.

**EMS SATCOM phone for Inmarsat (National Capital SCAN, 09/2007)**

EMS SATCOM lands a \$26 million deal to design a dual-mode satellite and GSM mobile phone for UK-based Inmarsat Global Ltd.

**Mxi system flies (National Capital SCAN, 09/2007)**

Mxi Technologies is supplying maintenance software for Air France Industries A380 aircraft.

**Tundra switch selected (National Capital SCAN, 09/2007)**

System interconnect products company Tundra Semiconductor Corp. has its serial RapidIO Switch selected by Huawei Technologies Co. Ltd, a provider of telecom network solutions.

**Elliptic Semiconductor chips in with Impinj (National Capital SCAN, 09/2007)**

Elliptic Semiconductor Inc. partners with Seattle-based Impinj Inc. to develop a chip that will help protect copyrighted digital content.

**Inter-Tel bought (National Capital SCAN, 09/2007)**

Mitel Networks Corp. closes its US\$723 million acquisition of Arizona-based Inter-Tel Inc.

**Cognos solutions for Bowater (National Capital SCAN, 09/2007)**

Cognos's performance management software has been selected by Bowater Inc. for its pulp and paper mills across North America.

**Calian contract with Inmarsat (National Capital Scan, 09/2007)**

Calian Technologies Inc. wins a \$10 million contract to build systems that will help track and control a new Inmarsat satellite.

**Thermal Energy International Chinese deal (National Capital SCAN, 09/2007)**

Custom energy and emissions reduction systems maker Thermal Energy International Inc. sells its GEM steam trap system to Lee and Man Paper Manufacturing Co., which will be the first Chinese company to install the technology on a full-production basis.

**TalkSwitch swept up by MaidPro (National Capital SCAN, 09/2007)**

TalkSwitch is providing home cleaning company MaidPro with a telephone system to service new MaidPro locations, as well as existing locations undergoing upgrade and retrofit work.

**Espial platform to Texas (National Capital SCAN, 09/2007)**

Espial Group Inc. is providing its EVO IP-based service platform to Texas-based real estate software and services firm RealPage, which provides products and services to more than 20,000 apartment communities across the US.

**Miami-Dade selects March Networks mobile solution (March Networks Newsletter, September 2007)**

Miami-Dade Transit, the 14th largest public transportation agency in the United States, has selected March Networks 5412 Mobile DVRs for a staged, fleet-wide deployment of advanced video surveillance technology.

**EDUCATION****Province provides PoP funds (National Capital SCAN, 09/2007)**

The eastern Ontario Pop will accelerate research discoveries towards commercial applications and promote involvement of the business community. PARTEQ at Queen's University will participate with uOttawa in allocating funds for projects with significant commercial potential and emerging from local tech transfer offices.

**Carleton boosts startups for students (National Capital SCAN, 09/2007)**

Carleton University has introduced a new service to students interested in learning about the growing number of technology-based startup companies in the Ottawa area. The university's *StartUps Central* lists more than 150 of these burgeoning companies in the fields of communications technologies, Internet, optical and semiconductor, software and agrifood/life sciences.

**uOttawa to fight terrorism (National Capital SCAN, 09/2007)**

University of Ottawa receives \$6.8 million from the federal government to develop three high tech solutions to help counter terrorist threats.

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*OCRI, 200-2625 Queensview Drive, Ottawa, ON, CANADA K2B 8K2*